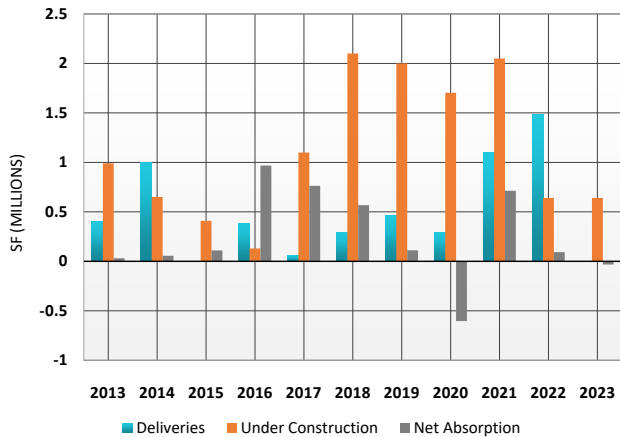


Market Spotlight - Mid 1Q 2023

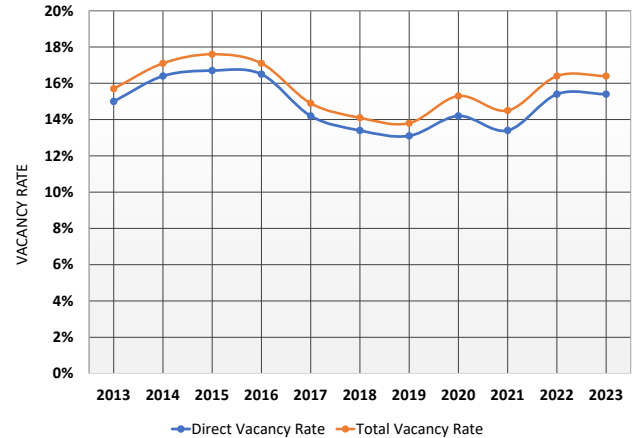
Suburban Maryland



DELIVERIES / UNDER CONSTRUCTION / NET ABSORPTION



VACANCY RATE



HIGHLIGHTS

Mid-way through the first quarter of 2023, the direct vacancy rate in the Suburban Maryland market remained flat at 15.4%. The total vacancy remained flat at 16.4% mid-way through the first quarter of 2023.

The sublease vacancy rate remained flat at 1.2%, quarter-to-date. Sublease availability increased to 1.13 million square feet, quarter-to-date, up from 1.07 million square feet of available space in the fourth quarter.

The Suburban Maryland market has recorded **-32,123** square feet of net absorption through the first half of the first quarter of 2023. Contributing to the negative absorption was Indiggo Associates vacating their 10,700-square-foot space at 4600 East-West Highway. This software company had decided to switch to fully remote work.

Suburban Maryland has recorded 244,515 square feet of leasing activity quarter-to-date. Contributing to leasing activity was Holy Cross Health signing a 38,740-square-foot renewal lease at 10720 Columbia Pike.

There are five buildings currently under construction, totaling 641,362 square feet. No buildings have delivered, nor broke ground quarter-to-date.

1 Taft Court sold to Montecito Medical Real Estate from William W. Bush IV for \$14.28 million (\$441 psf) at a 7.32% Cap Rate. This Class C medical office building was 100% leased at time of sale.

10 YEAR AVERAGES 2013 - 2022		
TOTAL ABSORPTION (SF)	DELIVERIES (SF)	LEASING ACTIVITY (SF)
281 K PER YEAR	547 K PER YEAR	4.3 M PER YEAR

MARKET STATS 1Q 2023		
INVENTORY (SF)	DIRECT VACANCY	TOTAL VACANCY
91.6 M	15.4%	16.4%

YTD 2023 ABSORPTION (SF)	YTD 2023 LEASING ACTIVITY (SF)	UNDER CONSTRUCTION	PRE-LEASED	YTD 2023 DELIVERIES (SF)
-32 K	245 K	641 K	32.2%	0

ASKING RENTAL RATES (FULL SERVICE)		
2013	2022	YTD 2023
\$25.86 PSF	\$29.57 PSF	\$29.66 PSF